



Top 5 Medicare CGM Supplier

CGM REFERRAL SUPPORT

A simpler referral experience with patient support that continues

Wellstart is a national mail-order DME supplier of continuous glucose monitoring devices (CGM), insulin pumps, and supplies. By continually innovating and tailoring our solutions to patient needs, Wellstart ensures precision, reliability, and meaningful impact.



Referrals done your way

EMR, Parachute, email, or fax.

Real-world CGM support

Practical guidance from a team that includes CGM users.

Free benefits verification

Typically completed within 24 hours, with prior auth support.

Easy reordering

Timely reorder reminders and an option to reorder online.

Go-to referral support

A familiar resource your team can trust.

Personalized patient outreach

Patients choose: text, email, phone, or a combination.

Fast, reliable delivery

Orders ship within 24 hours of completed documentation, with nationwide distribution supporting 1–3 day delivery.

REMINDER

CGM Coverage Criteria

- ✓ Diabetes diagnosis
- ✓ Insulin use or qualifying problematic hypoglycemia
- ✓ Required visit and prescription documentation

Patients who feel supported are more likely to:

- ✓ Start therapy
- ✓ Use CGM confidently
- ✓ Stay engaged
- ✓ Reorder on time
- ✓ Reach out for help

PATIENT RETENTION

Relationship-focused support that drives retention

93.2% 2025-2026

Internal Wellstart patient retention data

Ready to refer?

Send the order through Parachute, your EMR, email or fax. Contact your local Wellstart partner for help.



Let's connect

Scan to meet your local team
portal.wellstart.com/meet

*Top 5 CGM Supplier based on Medicare CGM supplier data, 2024

For more information
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